

# 1 GARD

# IGARD PROPRIETORY SOFTWARE USER GUIDE

**IGARD APRIL 2016** 

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# **USER GUIDE**

Welcome to iGard.

- / This user guide will help you as a registered user to sign in and start using GardX's dedicated product registration software.
- The software is designed to facilitate the sales process in order for you to compliantly register the sale of GardX products in order to provide complete product documentation.

#### GARDX Protect – Protection Products

Vehicle Protection System

#### **/** GARDX Assure – Insured Protection Products

- C .A .R .S. Cosmetic Accident Repair Solutions (SMART Insurance)
- / Tyre & Alloy Wheel Protection
- Alloy Wheel Protection
- / Tyre Protection
- Retail Price Asset Protection
- Return to Invoice Asset Protection
- Finance Asset Protection
- Lease Asset Protection
- Taxi Asset Protection





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## 1. GETTING STARTED – HOW TO LOG IN

#### **WEB ADDRESS**

O New Quote

Open your web browser and head to <a href="https://www.igard.biz">https://www.igard.biz</a> On first loading of this page you will see there is nowhere to enter a username or password. (Screen displays may differ depending on your user credentials) Click on any of the below buttons and you will be asked to enter your username and password that were given to you by your system administrator.

A Vehicles

Policies

Customers

P Documents You will then be presented with a Please Login box to enter your details. The red boxes turn Blue once you Username start entering the information. The "Login" button them becomes Password available to press and this completes the login. Reset Password Cancel

Once you have entered your details you will be presented with the screen from which ever button you pressed. (If you pressed the Policies button then that will be the first screen you will see once logged in)

#### MAIN PAGE

Once you have logged in you will be able to see your name in the top right of the screen (**red box**) and the main **Home** or **Product Registration** screen if you click the "Home" button. This screen is your portal to the GardX website through the large **GardX Protect** & **GardX Maintain** icons with the **GardX Assure** icon taking you to the product details that you can offer to the customer.



GardX Protect takes you to: <u>https://www.gardx.co.uk/</u> GardX Assure takes you to: <u>http://www.gardxassure.co.uk/</u>

GardX Maintain takes you to: <u>https://www.gardx.co.uk/</u>

#### MAIN PAGE LINKS

Under the solid grey line next to the iGard logo in the footer of the page are 3 clickable links. (**Red Box**). The Home link takes you back to the Home



	Products	Customer Service	Claims
R ARDX protect	Vehicle Protection System	<ul> <li>S 01243 376 426</li> <li>✓ product@gardx.co.uk</li> </ul>	<b>S</b> 01243 376 426 S product@gardx.co.uk
	Cosmetic Accident Repair Systems Alloy Wheel Protection Tyre Protection Tyre & Alloy Wheel Protection Asset Protection	If your policy is administered by: Tobell Insurance Services Ltd. Solution 21 9879 Customerservices@Tobell.co.uk If your policy is administered by: GardX Assure Ltd. Solution 205 Customerservices@gardxassure.co.uk	If your policy is administered by: Tobell Insurance Services Ltd. Solution 21 9878 Customerservices@Tobell.co.ul If your policy is administered by: GardX Assure Ltd. Solution 205 Claims@gardxassure.co.uk
R	Air Conditioning Cleaners Air Conditioning Deodorisers Oil Flush Primer Fuel additives	<ul> <li>S 01243 376 426</li> <li>☑ product@gardx.co.uk</li> </ul>	

page, the Contact Us page shows who to contact for customer service & claims on different products.

Clicking on the Help System link will bring you to this User Guide which you can view online or download and view at any time.

# IGARD PROPRIETORY SOFTWARE USER GUIDE

# 2. LOGGING OUT & CHANGING THE PASSWORD

To log out of the Product Registration Software click the Orange button next to your username on the home screen and select "Logout". A confirmation box appears and clicking yes to this logs you out.

You will be required every 90 days to change your password. This follows the same path for Logging out on the home screen by clicking the small Orange box next to your username but this time selecting "change Password"

Richard Hage
Change Password
Logout

New Pas	sword	
••••	•••••	
Repeat P	assword	
••••	•••••	
	Change Password	Cancel

The change password box appears prompting you to enter a new password which you must repeat for confirmation and then click the Blue "Change Password" button that will become available once a new password is entered.

You will receive a message advising the password has been changed and that an email was sent to your registered email address advising you of the change.



The main page buttons. Policies, Vehicles & Customers gives you a list of the last registered products and each one has its own dedicated search bar at the top of the list. These search bars have separate boxes above each column & as you enter details in them the list below automatically filters the selection.

Policies Lis <sup>.</sup>	t					Com	pleted Pendir	ig Deferred	Eligible Cancelled Expired
Policy No 🗡	Product		Vrm ×	Customer	Dealer	*	Price Y	Modified	× =
Comp	pleted	Pend	ling	Deferred	Eligible	Са	ncell	ed	Expired

The Policies list is the only one with its own colour referenced filter set and this enables you to easily filter & see certain states of policies.

Veh	icle	s List									
ld	¥	Make	×	Model	×	Vin	×	Vrm	×	Created	~

Cus	stom	ners List									
ld	~	Customer	*	Postal Code	~	City	~	Telephone	*	Created	~

The Documents button will take you to a list of the policy certificates and also a summary the purchased products.

See 13. Documents Tab.

# 4. NEW QUOTE

#### NOTE: There is no set order to creating a New Quote you can start with any of the tabs

Le Customer Details	육 Vehicle Details	🗐 Demands & Needs	📜 Quote
---------------------	-------------------	-------------------	---------

#### Make sure each TAB is fully completed before clicking to the next one

#### AVAILABLE PRODUCTS

The New Quote button takes you to a new page which lists the available products at your dealership & customer details data entry,



These can be selected once the **SODAN** questions have been fully completed. (*If your dealership has its own Demands & Needs questionnaire for your customers then you should be able to select these straight away & the D&N tab will not be visible*)

#### CUSTOMER DETAILS TAB

Title	First Name	Surname	F	Postal Code	Town/City	Region
·	John	Smith		PO10 8PE	City Name	Region
Company Nam	vat	Reg No	A	Address		
Acme Ltd	]			Address 1		
Email address						
email@ad	ddress.com			Address 2		
Telephone	Mol	bile				
				Address 3		

The boxes in Red are mandatory and must be completed. Some web browsers store suggestions of previously saved names which can help to choose the details faster. An email address is not mandatory nor are telephone numbers but a warning box will appear prompting you to obtain at least one of these.

#### CUSTOMER TYPES

The details of this tab change based on what you choose, so for



example if you choose "Individual" in the customer type boxes then you will not be asked to enter a company name or contact in the mandatory boxes. "Sole Proprietor" just asks for a company name.



Adding one of the first four titles to the customer automatically completes the gender boxes & you will see one of these highlight in Orange based on the

title you choose. Manual selection for the other listed titles will be required.

#### ADDRESS & POSTCODE

To complete the customers address you can simply type in the post code or the first line of the address in the relevant box. These boxes are

PCA Predict enabled which means they should show addresses similar to what you are entering so just scroll through the suggestions and choose the correct listing.







you wish to completely

#### NEW CUSTOMER & CLEAR FORM

Should you want to remove all the details from the current tab use the "clear form" button, however if

Clear Form

🚑 New Customer

start again and clear ALL information from ALL the tabs then use the "New Customer" button. In both cases of pressing these buttons you will be presented with a "Please Confirm" box & confirming will perform the desired action.

In the bottom left corner of the tab are some tick boxes. The first one is ticked by default & is relevant if the customer is considering purchasing GAP products. Unticking this removes GAP products from being selected.

☑ Customer confirms he/she is over 18 years of age and a UK resident

Customer wishes to be excluded from future business correspondence

The other tick box is self-explanatory & you should ask the customer about this at the time of sale.

# 5. VEHICLE DETAILS TAB

The Vehicles Details tab is where all the details for the vehicle being sold are stored. Enter the vehicle registration mark in the VRM box and press the magnifying glass.

VRM	
	a
	a

If the registration number is valid and currently on the DVLA database list then most of the vehicle details are completed automatically.

VRM	Make		Model						
DE52VRM	Q ROVER		25 SPIRIT S	25 SPIRIT S					
Body Style		Colour		Chassis / VIN					
5 DOOR HATCHBACK		SILVER	SILVER		SARRFHWAB2D676343				
Engine Capacity (cc)	Manufactured	First Registered	Current Mileage	Annual Mileage	Purchase Price				
1396	2002	14-11-2002	(actual)	(estimate)	£				

You will need to just add the current mileage from the vehicle odometer, ask the customer on the estimated annual mileage & add the purchase price of the vehicle (**Red Box**).

Similarly it is also possible to search for a vehicle from a VIN number.

The fuel type is automatically selected based on the details from the VRM

box & will be highlighted in Orange but you can change the type manually if required.



#### VEHICLE TYPE



Enter the vehicle type based on what it is by clicking the appropriate box.

#### SALES TYPE

Also click on the sale type box to distinguish between New & Used sales.

# Sale Type New Used

#### DELIVERY DATE

Enter the expected delivery date of the vehicle. By clicking on this box a calendar will appear and you will be able to pick a date 7 days either side of the current date.

<	[	A	oril 20	16		>	
Mon	Tue	Wed	Thu	Fri	Sat	Sun	3
28	29	30	31	01	02	03	
04	05	06	07	08	09	10	-
11	12	13	14	15	16	17	
18	19	20	21	22	23	24	
25	26	27	28	29	30	01	

#### TYRE TYPE

Click on the box that represents the tyres fitted to the vehicle being sold. The chosen type is highlighted in Orange.



Tyre Type

Non Run Flats Run Flats

In the middle of the tab are three questions relating to the primary use and finance of the vehicle (if applicable).

#### FINANCE TYPE

If the vehicle is being financed then clicking yes will display another 5 boxes relating to the finance arrangements. The first box **(finance type)** will present you with a drop down list of different finance types.

Finance Type	•
Balanced Payments Contract Hire	
Finance Lease Hire Purchase	
Lease Purchase Personal Contract Purchase Personal Lease	

Choose the type that represents the finance for that vehicle.

Finance Company	Total Loan	Loan Term	Payments	
	(£)		(£ MONTH)	

The remaining 4 finance boxes allow you to manually enter the details of the finance company supplying the finance along with the total amount for the loan, the term of the loan and the monthly repayments.

# 6. SODAN TAB (STATEMENT OF DEMANDS AND NEEDS)

#### **NOTE: NOT ALL DEALERS WILL HAVE THIS TAB**

On the next tab you will see 8 questions that help to establish the demands and needs of the customer. The answers to these questions are designed to select or exclude particular products that your dealership offers.



#### NOT AVAILABLE SYMBOL

Click YES to the first question. You will notice that the products at the top of the page with the exception of VPS / BMW ProtectX will all have "not available" symbol now.



Some products are not available due to age, mileage or usage restrictions.

#### YELLOW STAR

Clicking NO will now show what products are recommended for sale as denoted by a yellow star. Some products may not be available based on the age or mileage of the vehicle being sold.

Please select the product(s) you are interested in:				
Tyre and Alloy Wheel Protection	CARS Plus	VPS	GAP Products	CARS.

The options for available products change based on the SODAN answers. NOTE: you do not have to answer these questions in order, as the list of available products will still be correct no matter which question is answered first but **ALL questions must be answered.** 

#### ANSWERING A SODAN QUESTION

Answering a question will highlight the answer in Green so that there is a visual indication the question has been answered whether it was answered yes or no.

Yes No If your prospective new vehicle's bodywork was damaged as a result of a dent, stone chip, scratch or scuff, would a product that could cosmetically repair these damages be of interest to you?

**NOTE:** Not all dealers need the SODAN, in which case the buying process is exactly the same with the exception that all the products will be available straight away (subject to age & mileage). You can choose the products the customer wants & complete the customer & vehicle details tabs in which ever order you wish and click the Quote tab to purchase the desired products.

#### SELECTED PRODUCTS

Please select the product(s) you are interested in:			
Tyre and Alloy Wheel Protection	✓ Tyre Protection	S Alloy Wheel Protection	GAP Products
♥ C.A.R.S. Plus ♥ BMW Protec	tX		
🔶 Recommended 🛛 🛇 Available 🔗 Not Available			

Click on the products the customer is interested in. If the customer does not want to purchase them at the time of sale you can click the "buy" button but do not confirm them. This will generate a quote for the products in the fulfillment documentation.

# 7. QUOTE TAB

If your dealership elects NOT to use this systems built in SODAN questions then ALL products that your dealership sells will be available otherwise the quote tab displays a list of the products that are recommended, available or not available based on the answers given in the SODAN questions *(subject to dealer)*, age, usage & mileage of the vehicle.

Customer Details	🖨 Vehicle Details	🔲 Demands & Needs	) 🛱 Quot	e					A- New Custom
오 Available I	Products								
PRODUCT			TERM	START DATE	CLAIMS / POLICY	CLAIM LIMIT	EXCESS	PRICE *	
Tyre and Alloy Wheel	Protection	া	I 2 months	07-04-2016	4	£300	n/a	£169.96	19 BUY
Tyre and Alloy Wheel	Protection	2	24 months	07-04-2016	8	£300	n/a	£285.06	🛱 BUY
Tyre and Alloy Wheel	Protection	3	36 months	07-04-2016	12	£300	n/a	£379.74	W BUY

#### **GREEN TABS**

Notice the customer details, vehicle details and demands & needs tabs have all turned Green. This indicates the tab is completed correctly & all the data is saved.

The Quote Tab will have 3 levels of products to show in separate areas.



# RECOMMEDED PRODUCTS

Are those which are

recommended for this vehicle based on the age, mileage & use of the vehicle.



#### AVAILABLE PRODUCTS

Are those that are available immediately

based on (subject to dealer) the answers from the SODAN questions.

NOT AVAILABLE PRODUCTS

⊘ Not Available Products

Are those that, based on the answers from the SODAN

questions or age, usage & mileage of the vehicle cannot be selected for purchase.



If the product is not shown in a separate Not Available Product area then hover your mouse over the "Not Available Products" symbol for an explanation as to why that particular product is not available for purchase.

#### DVP (DEALER VARIABLE PREMIUM)

Dealer variable premium is a means for some dealers to be able to adjust the sale price of a product. On the Available products page of the quote tab you will notice that the price boxes are in Red and the suggested retail price will show in the box.

C.A.R.S Plus	12 months	16-04-2016	6	n/a	£25	0 😸 🗮 BUY
C.A.R.S Plus	24 months	16-04-2016	12	n/a	£25	
C.A.R.S Plus	36 months	16-04-2016	18	n/a	£25	Please select a value that is no less than 111.

Hover the mouse over the red box for an indication of the lowest suggested

selling price of the product. You can directly enter the price for the product into this box or use the arrow keys to adjust the price accordingly. Once the price is entered the box turns Blue & the Orange buy button is available to be clicked to purchase the product.



#### THE BUY BUTTON

Click the "Buy" button to purchase a product.

Once the buy button has been clicked the product is removed from the list of recommended / available products and is moved to the "Selected Products" box at the very bottom of the tab.

* 8 0 6 0 4 <b>9 807</b> 0 0
8 🕑 6 🧭 4 <mark>ह BUY</mark>
6 🖉 4 😤 BUY
4 🙀 BUY
0 0
4 Ø
м
нескоит

#### PURCHASED PRODUCTS LIST

The purchased products are shown in the "Selected Products" screen. This shows which of the purchased products that have been confirmed and not confirmed.

On the Selected Products screen you can see the checkout basket (red box – *top right of below image*) showing the items in the basket. The bought items are shown in the Selected products box with a checkmark in the confirm box.

🕈 Home 🛛 New Quote  陸 Pol	icies 🚗 Vehic	les 🕍 (	Customers	役 Do	cuments		
Customer Details 🛛 🔗 Vehicle Details	🗐 Demands & Needs	s 🎢 Quot	te				🕹 New Cu
	TERM	START DATE	CLAIMS / POLICY	CLAIM LIMIT	EXCESS	PRICE *	CONFIRM
Tyre and Alloy Wheel Protection	36 months	7 Apr 2016	12	£300	n/a	£379.74	V
C.A.R.S. Plus £10	36 months	7 Apr 2016	18	n/a	£10	£283.42	4
© VPS Safety	999 months	7 Apr 2016	n/a	n/a	n/a	£100.80	
*- all applicable taxes included							

You can also get to this page from the policies view if you want to add a previously unconfirmed purchase. Click on the Blue Edit button next to the corresponding Yellow Pending policy in the Policies tab then select the Blue "buy" button for the product the customer originally chose or add the delivery date to any red boxes for other products of different lengths (12, 24 or 36 months).

C.A.R.S. Plus £10	12 months	6	n/a	£10	£142.78	C BUY
C.A.R.S. Plus £10	24 months	12	n/a	£10	£211.50	C BUY
C.A.R.S. Plus £10	36 months 20-04-2016	18	n/a	£10	£283.42	CZ BUY

Pressing the Blue "Buy" will take you back to the SODAN questions (if applicable to your dealership). Click on the Quote button again then re choose the Blue "buy" button & you will get to the selected products screen where you can click confirm.

#### THE CONFIRM CHECKBOX

If the customer is sure of their purchases then click the "confirm" checkbox next to the price of the products and then the large Orange "Checkout" button.

Once you have clicked on the checkout button the customer's document fulfillment details will be displayed on the screen in a separate pop out box.

PRICE *	CONFIRM	
£379.74	CANCE	:L.]
£283.42		L
£100.80		L

#### CUSTOMER FULFILLMENT DOCUMENTATION

Scroll through it to confirm all the purchased product information is there.

This should contain (depending on products purchased)

- A Customer Schedule (for CARS Plus, Tyre & Alloy Wheel etc.)
- An Insurance Quotation for GAP (if a GAP product was purchased)
- VPS cleaning instructions/guarantee (if purchased)

Both a Policy Summary and a Policy Certificate for each insured product that the customer has agreed upon and paid the necessary premium.

You can close the policy fulfillment documentation box but clicking the Orange "close "button in the top right hand corner. You can also print, download and open in

a new window. The double arrow takes you to a small tools menu for the document.



Pge         1 of 13         - + Automatic Zoon = 3         Concention           Customeer Schedule         Customeer Details         Customer Details         Customer Details           Customer Details         ADDRRESS:         Flat 1, London         Stanley Studios           MOBILE:         MOBILE:         Park Walk:         Park Walk:           MOBILE:         MOBILE:         Flat 1, London           MOBILE:         MOBILE:         Park Walk:           MOBILE:         Park Walk:         Park Walk:           MOBILE:         Car         Pute TYPE:         Hybrid           MARE:         TO'TA         Pute TYPE:         Hybrid           MOBILE:         PRUS + EXCEL + CVT         PURCHASE PRICE:         6200.00		R								E S City G	ate 🔽
Customer Schedule       PROTECTION         Lustomer Details         Customer Details         Customer Mr. Jason Smith         TELEPHONE:         MOBILE:         MMIL wontfindme@gmail.com         Postcope:         SW10         Vehicle Details         TYPE:       Car         VRM:       NA65LIJ         VRM:       NA65LIJ         VIN NO;       ITDZS3EU60j004496         MARE;       TOYOTA	Page: 1 of 15		- [ + ]	Automatic Zoo	om ‡					9	Dì
CUSTOMER: Mr. Jason Smith ADDRRESS: Flat 1, London TELEPHONE: ADDRRESS: Flat 1, London Stanley Studios Park Walk EMAIL: Wontfindme@gmail.com POSTCODE: SW10 Vehicle Details TYPE: Car FUEL TYPE: Hybrid VRM: NA65LIJ ENGINE CAPACITY: 1798 VIN NO; JTDZS3EU60j004496 FIRST REGISTERED: 30-Nov-2015 MARE: TOYOTA CURRENT MILEAGE: 4000	Custom	er Schedule							R		
TELEPHONE:       Stariley Studios         MOBILE:       Park Walk         EMAIL:       Wontfindme@gmail.com         POSTCODE:       SW10         Vehicle Details         TYPE:       Car         FUELTYPE:       Hybrid         VRM:       NA65LIJ         VIN NO;       JTDZS3EU60j004496         FIRST REGISTERED:       30-Nov-2015         MARE:       TOYOTA	Customer	Details									
TELEPHONE:       Stanley Studios         MOBILE:       Park Walk         EMAIL:       wontfindme@gmail.com         POSTCODE:       SW10         Vehicle Details         TYPE:       Car         FUEL TYPE:       Hybrid         VRM:       NA65LUJ         VIN NO:       JTD ZS3EU60J004496         FIRST REGISTERED:       30-Nov-2015         MARE:       TOYOTA	CUSTOMER	Mr. Jason Smith			ADDRRESS:	Flat 1,	London				
EMAIL:       wontfindme@gmail.com         POSTCODE:       SW10         Vehicle Details         TYPE:       Car       FUEL TYPE:       Hybrid         VRM:       NA65LIJ       ENGINE CAPACITY:       1798         VIN NO:       JTD ZS3EU60j004496       FIRST REGISTERED:       30-Nov-2015         MAKE:       TOYOTA       CURRENT MILEAGE:       4000						Stanle	y Studios				
Vehicle Details       Vree       Vree<	MOBILE					Park W	/alk				
Vehicle Details         TYPE:       Car       Fuel TYPE:       Hybrid         VRM:       NA65LIJ       ENGINE CAPACITY:       1798         VIN NO:       JTDZS3EU60J004496       FIRST REGISTERED:       30-Nov-2015         MAKE:       TOYOTA       CURRENT MILEAGE:       4000	EMAIL	wontfindme@gmail.com				SWID		8			
TYPE:     Car     FUEL TYPE:     Hybrid       VRM:     NA65LIJ     ENGINE CAPACITY:     1798       VIN NO:     JTDZS3EU60)004496     FIRST REGISTERED:     30-Nov-2015       MAKE:     TOYOTA     CURRENT MILEAGE:     4000					POSTCODE:	50010					
VRM: NA65LJJ ENGINE CAPACITY: 1798 VIN NO: JTDZS3EU60J004496 FIRST REGISTERED: 30-Nov-2015 MAKE: TOYOTA CURRENT MILEAGE: 4000	Vehicle De	tails									
VIN NO: JTDZS3EU60J004496 FIRST REGISTERED: 30-Nov-2015 MAKE: TOYOTA CURRENT MILEAGE: 4000	TYPE	Car			FUEL TYPE:	Hybrid					
MAKE: TOYOTA CURRENT MILEAGE: 4000	VRM	NA65LJJ		ENGIN	E CAPACITY:	1798					
	VIN NO	JTDZS3EU60J004496		FIRST R	EGISTERED:	30-Nov	v-2015				
MODEL: PRIUS+ EXCEL + CVT PURCHASE PRICE: £28,000.00	MAKE		τογοτα			LEAGE: 4000				1	
	MODEL	PRIUS+ EXCEL + CVT									
STYLE: MPV DELIVERY DATE: 07-Apr-2016	STYLE	MPV		DELI	IVERY DATE:	07-Apr	-2016				
	Product D	etails									
Product Notalis			LIMITO	DENICEIT	EVOLO	TEDM	STADT	TAY	DDICE**		
			4/12	£300	f0	36	07-Apr-2016	20%	£379.74		
POLICY NUMBER POLICY TYPE LIMITS BENEFIT* EXCESS TERM START TAX PRICE**			6/18	£0	£10	36	07-Apr-2016	20%	£283.42		
POLICY NUMBER         POLICY TYPE         LIMITS         BENEFIT         EXCESS         TERM         START         TAX         PRICE***           UQWCG-00000323         Tyre and Alloy Wheel Protection         4/12         6300         £0         36         07-Apr-2016         20%         £378.74											
POLICY NUMBER         POLICY TYPE         LIMITS         BENEFIT         EXCESS         TERM         START         TAX         PRICE**           UQWCG-00000323         Tyre and Alloy Wheel Protection         4/12         6300         60         36         07.Apr-2016         20%         639.74	and the state of t	and the second	and the second second			-	A REAL PROPERTY AND A REAL				

# 8. GAP PRODUCTS

GAP products have the same process for buying as for the other products and can be done at the same time with only a little difference in the timeframe for actually approving the sale due to FCA requirements.

	Protection 🛛 🔮 C.A.R.5	6. Plus 🛛 ♥VPS 🛛 ♥ GA	P Products	O.A.R.S.					
commended OAvailable	O Not Available								
- Customer Details	🖨 Vehicle Details	🗐 Demands & Needs	🎘 Quote						🎍 New Custor
<ul> <li>Available</li> </ul>	Products								
PRODUCT			TERM	START DATE	CLAIMS / POLICY	CLAIM LIMIT	EXCESS	PRICE *	
RPP			60 months		1	£10,000	n/a	£164.78	0
RPP			60 months		1	£15,000	n/a	£201.36	ø
RPP			60 months		1	£15,000	n/a	£231.84	🐂 BUY
RPP			60 months		1	£20,000	n/a	£280.60	0
Tu I					1	£20,000	n/a	£341.54	0

Choose the GAP product as you normally would any other product from the product list and click the Orange "Buy" button. In the selected products screen (shown separately below without other products here for clarity)

PRODUCT	TERM	START DATE	CLAIMS / POLICY	CLAIM LIMIT	EXCESS	PRICE *	CONFIRM
© RPP	60 months		1	£15,000	n/a	£231.84	× CANCEL
- all applicable taxes included							_

Notice that you cannot put a tick in the confirm checkbox. If you hover your mouse over the red circle with the white cross in it you will receive a warning box.

#### GAP FCA WARNING

The warning box tells you the time frame for the actual sale for the GAP policy. The reason for the delay is to give the customer the opportunity to look elsewhere for a GAP product.

The system will allow seller to initiate the sale on the 4th day. However, customer can initiate a purchase from Although GAP has been recommended, under FCA regulation you are unable to complete the purchase on behalf of the customer until 2 clear days have elapsed. Prescribed Information issued: 1 Apr 2016 Customer can initiate purchase: 2 Apr 2016 Retailer can initiate sale: 4 Apr 2016 PRICET CONFIRM N/A £231.84  $\bigotimes$   $\bigstar$  CANCEL ECHECKOUT

🗣 Page: 🚺 of	9	- + Auto	omatic Zoom						
Insurance	e Quotation		PR	TE	CTI	on -			
Customer De	tails								1
CUSTOMER:	Mr. Jason Smith			SEX:	Male				
ADDRRESS:	Flat 1, London		DATE O	BIRTH:					
	Stanley Studios		TEL	EPHONE:					]
	Park Walk			MOBILE:					]
POSTCODE:	SW10			EMAIL:	wortfind	me@gmail.co	om		
Vehicle Detai	le								e i
									<u>.</u>
TYPE:				EL TYPE:					1
VRM:	NA65LJJ		ENGINE C	APACITY:	1798				
VIN NO:	JTDZS3EU60J004496		FIRST REGI	STERED:	27-Nov-2	015			
MAKE:	ΤΟΥΟΤΑ		CURRENT N	IILEAGE:	4000				
	PRIUS+ EXCEL + CVT			ILEAGE:					
STYLE:			PURCHAS	E PRICE:	E28,000.	00			
DELIVERY DATE:	07-Apr-2016								
									2
Cover Details									
POLICY NUMBER	POLICY TYPE	LIMITS	BENEFIT*	EXCESS	TERM	START	TAX	PRICE**	1
UQGCG-00000327	RPP	1/1	£15,000	£0	60	n/a	20%	£231.84	1
					-		_	-	-
									1

the 2nd day on. Then you can click the checkout button and a quotation fulfillment document will be created, this can be printed or downloaded and emailed directly to the customer.

#### YELLOW & PURPLE GAP PRODUCTS

The GAP policy will show in Yellow in the Policies tab, the next working day it will change colour to Purple to indicate it is deferred policy ref the FCA deferral period.

#### RESETING THE DEFERRMENT CLOCK

If you click the Blue edit button you will receive a warning advising any changes to the policy will reset the timer and you will have to wait longer before closing the sale.

X	Alert!	4 802 2046		
Jote	Please note: by modifying a GAP policy the deferment clock will be reset!			
in: ble		Oł	<	
icle Det	tails 🔲 Demands & Needs 🏾 🗮 Quote			

Click OK & the back button on the browser to exit this warning if you do not wish to make changes otherwise continue with the changes and follow the same process for purchasing the GAP policy.

#### **BLUE GAP PRODUCTS**

After the elapsed time has finished you will see in the "Policies" page that the policy number is now **BLUE** (Eligible) and you can now continue with the Sale.

UQGCG-00000327	GAP Products	NA65LJJ	Jason Smith	Citygate Chalfont	£231.84	1 Apr 2016	C 8 🛛 🛪 0
UQVCG-00000326	VPS	NA65LJJ	Jason Smith	Citygate Chalfont	£100.80	1 Apr 2016	0 🕹 🔤

Click on the Grey Info button (**RED Square**) to take you to the info page and there you can click the Yellow confirm button

The policy will then show as Green in the policies tab and you will be able to Print or email the fulfillment documents to the customer from the relevant buttons.



C	327	Policy Number	UQGCG-00000327	Price	£231.84
Sale Date		Inception Date		Expiry Date	
Claim Single Limit	£15,000.00	Claim Aggregate Limit	£16,500.00	Claims Annual Number	1
Ferm	60 month(s)	Installments Number	1	Excess	
Modified	1 Apr 2016	Confirmed		Cancelled	
	US+ EXCEL + CVT				
VRM	NA65LJJ	VIN	JTDZS3EU60J004496	Price	£28,000.00
Body Style	MPV	Colour	WHITE	Engine Capacity	1798
Odometer Reading	4000	Manufacture Year	2015		
Delivery Date	7 Apr 2016	First Registration	27 Nov 2015		
& Mr.Jason Smit	th	VAT Reg. No			
Telephone		Mobile		Email	wontfindme@gmail.com
Postal Code	SW10	City/Town	London	Region	
Address	Flat 1 Stanley Studios Park Walk				

# 9. ADDING / BUYING PRODUCTS

If only 2 of 3 selected products have actually been purchased you can select the final product via the Policies screen.

This will show you a list of all the policies currently on the system and they are colour coded for easy identification and filtering.

#### Completed Pending Deferred Eligible Cancelled Expired

#### COLOUR CODED POLICIES

Pending

To filter the list based on policy status you simply click on the colour representing the items you do not want in view. So if all the colours are showing you will see all policies however if only the red colour is showing you will only see the Cancelled policies.

Completed

Deferred Eligible

Cancelled Expired

Policies

In the example below you can see there are 2 Green policies &1 Yellow.

Policies List				Co	mpleted Pendi	ng Deferred Elig	ible Cancelled Expired
Policy No 🗸	Product ~	Vrm ~	Customer ~	Dealer ~	Price ~	Modified $$	=
UQVCG-00000325	VPS	NA65LJJ	Jason Smith	Citygate Chalfont	£100.80	31 Mar 2016	
UQPCG-00000324	C.A.R.S. Plus	NA65LJJ	Jason Smith	Citygate Chalfont	£283.42	31 Mar 2016	8 🖬 🕹 6
UQWCG-00000323	Tyre and Alloy Wheel Protection	NA65LJJ	Jason Smith	Citygate Chalfont	£379.74	31 Mar 2016	

The 2 Green policy numbers are the products the customer already purchased by you ticking the "confirm" boxes & these are "Completed" purchases. The Yellow policy number is a "Pending" purchase.

#### **BLUE EDIT BUTTON**

To purchase any Pending policy click the blue edit button in the last column or the grey info button.



Pressing the blue edit button will take you back to the list of available products (**check the product you want to purchase is selected in the products list-Red box)** then press the Blue Buy button.

Tyre and Alloy Wheel	Protection C.A.R.S	. Plus OVPS OG	AP Products	⊘C.A.R.S.					
Recommended 🛛 🗢 Available	⊘ Not Available								
+ Customer Details	육 Vehicle Details	🗐 Demands & Needs	🐂 Quote						🚑 New Custor
⊘ Available	Products								
	1100000								
PRODUCT	, roducio		TERM	START DATE	CLAIMS / POLICY	CLAIM LIMIT	EXCESS	PRICE *	
PRODUCT VPS Safety			<b>TERM</b> 999 months				EXCESS n/a	PRICE * £100.80	GP BUY
	, loudote			DATE	POLICY	LIMIT			G2 BUY ₩ BUY

#### **BLUE BUY BUTTON**

Pressing the Blue buy button will take you to the selected products section and from there you can put a tick in the "confirm" checkbox to complete the purchase. Print, email or download the fulfillment details for the customer to have a copy.

#### **GREY INFO BUTTON**

Pressing the Grey "Info" button will present you with a details page with info of the product, Vehicle & Customer. At the bottom of this page you will find the Blue edit button and pressing this will take you to the Available products page and you follow the same steps as above.



#### **CONFIRM BUTTON**

Alternatively for pending policies (Yellow) you can press the confirm button & this will confirm the purchase immediately & the customer schedule will show on the screen.

#### DOCUMENT. PRINT, EMAIL & DOWNLOAD

The Green buttons allow you to Print, email to any email address or download to the computer you are using the fulfillment



documentation. This gives you 3

different options by which to give the customer the required documentation for the policies they have purchased.

#### EXTRA PURCHASES AFTER INITIAL PURCHASE

If a customer has purchased VPS and C.A.R.S PLUS, then a few days later decided to purchase Complete Tyre & Wheel you can click on the Blue Edit button on the pending policy for that customer to open the Available Products page and follow the steps as for "<u>The Buy Button</u>" OR click the Grey Info button & then click the confirm button.



Pending Policies are Yellow in the Policies Tab,



If however there are not any pending policies, any further purchases will be dealt with as a new product purchase and you can load their customer and vehicle data using the copy button then proceed to the Quote tab and follow the process in the same way.

# 10. CANCELLING PENDING (YELLOW) POLICIES

If a customer should want to cancel a policy they have recently purchased but have not yet been confirmed, find the Yellow policy in the policies tab under the customer name and click on the Grey Info button.

Clicking this will take you to the Info page and at the bottom are a set of button of which the cancel button is one of them.



#### CANCELLATION BOXES

Clicking this will present you with 3 boxes that need to be completed before a policy can be cancelled.

- A cancellation Date
- A cancellation Reason
- Who will be refunding the premium

Enter the date that you wish to cancel the policy from.

		<b>Po</b>				
	ation D nm-yy					
<		A	əril 20	16		>
lon	Tue	Wed	Thu	Fri	Sat	Sun
28	29	30	31	01	02	03
04	05	06	07	08	09	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	01
02	03	04	05	06	07	08

Next choose a reason from the drop down menu as to why the policy needs to be cancelled.

Cancel Policy	
Cancellation Date	Cancellation Reason
07-04-2016	
Refund Paid By	Mis-sold End of financing Rejected claim Car sold Not accepted Not taken up Sold to dealer Mistake 14-day notice Non-payment Theft Total loss

Lastly enter from the dropdown list who is to pay the refund. If the customer has cancelled within the cooling off period (14 days for most policies) then it will be the Dealer that will pay the refund.

Cancel Policy	
Cancellation Date 07-04-2016 Refund Paid By	Cancellation Reason
Dealer Insurer	Cancel Policy Close

Outside of the cooling off period it will be the insurer who will refund the customer.

# 11. CANCELLING CONFIRMED (GREEN) POLICIES

Find the Green policy in the policies tab, click the Grey info button and again click the Red Cancel button at the bottom of the screen and complete the 3 boxes (*Date, Reason & Who pays*).

UQVCG-00000336	VPS	EK14AWH	Jonas Smith	Citygate Chalfont	£108.00	4 Apr 2016	⊖ ≥ ± 0
UQPCG-00000335	C.A.R.S. Plus	EK14AWH	Jonas Smith	Citygate Chalfont	£146.28	5 Apr 2016	Ð
UQWCG-00000334	Tyre and Alloy Wheel Protection	EK14AWH	Jonas Smith	Citygate Chalfont	£169.96	4 Apr 2016	8 2 4 0

The cancelled policy shows up Red in the policies tab once cancelled & only the info button is available for that policy.

NOTE: You have 24 hours from purchase to cancel a policy after that only Admin can cancel a policy.

# 12. USING THE SEARCH BARS

🖕 Policies 🛛 🖨 Vehicles 🔮 Customers 🖓 Documents

The search bars on the Policies, Vehicles & Customers buttons are live which means they update the results as you type the details into them.

Policy No 🛛 🗸	Product ~	Vrm ~	Customer ~	Dealer ~	Price ~	Modified ~	=
			Jonas 🗙 🗙				
UQPCG-00000337	C.A.R.S. Plus	FV61GTZ	Jonas Hawkins	Citygate Chalfont	£292.56	4 Apr 2016	⊖ ≥ ± 0
UQVCG-00000336	VPS	EK14AWH	Jonas Smith	Citygate Chalfont	£108.00	4 Apr 2016	⊖ ≤ ± 0
UQPCG-00000335	C.A.R.S. Plus	EK14AWH	Jonas Smith	Citygate Chalfont	£146.28	4 Apr 2016	
UQWCG-00000334	Tyre and Alloy Wheel Protection	EK14AWH	Jonas Smith	Citygate Chalfont	£169.96	4 Apr 2016	0 🗠 🔤 🕹
JQGCG-00000327	GAP Products	EK14AWH	Jonas Smith	Citygate Chalfont	£201.36	3 Apr 2016	C 🔒 🖬 🛨 0
JQGCG-00000227	GAP Products	FV61GTZ	Jonas Hawkins	Citygate Chalfont	£201.36	8 Mar 2016	☑ ↔ ॼ 초 0

#### SEARCH FUNCTION

The search function in the policies tab starts with the first letter & moves forward from there. You can see here all customers with the first name of Jonas are listed so if you added the letter H after, then all customers' names going forward from Jonas H will be displayed.

Here we extended the search criteria to target specifically GAP products purchased by customers called Jonas by adding the letter G to the product search box.

Narrow the search further by the addition of a surname or even add the policy number directly if you have it.

Policy No 🛛 🗸	Product	~	Vrm ~	Customer	✓ Dealer	~	Price ~	Modified ~	=
	G	×		Jonas	×				
UQGCG-00000327	GAP Products		EK14AWH	Jonas Smith	Citygate Chalfont		£201.36	3 Apr 2016	☑ 🔒 🔤 📩 🖯
UQGCG-00000227	GAP Products		FV61GTZ	Jonas Hawkins	Citygate Chalfont		£201.36	8 Mar 2016	🖉 🖶 🖬 📥 🛛
UQGCG-00000175	GAP Products		LD65ZYU	Jonas Hawkins	Citygate Chalfont		£201.36	8 Mar 2016	8 🖬 🕹 0

#### ASCENDING / DESCENDING SEARCH ORDER

There are more customizable options for the search bars which allow you to sort the order of your results either in ascending or descending order by clicking on the small arrow head (**Red Circle**).

ld ~	Make	(~)	Model
235	ΤΟΥΟΤΑ	E Sort Ascending	PRIUS+ EXCEL + CVT
234	ΤΟΥΟΤΑ	↓ Sort Descending	PRIUS+ EXCEL + CVT
233	ΤΟΥΟΤΑ		PRIUS+ EXCEL + CVT
232	AUDI	X Hide Column	A3 S LINE TDI
231	ΤΟΥΟΤΑ		PRIUS+ EXCEL + CVT
230	FORD		ESCORT L

By clicking on the name in some of the columns (**Red Box**) you will see a small solid filled arrow head appear. Clicking on this will enable you to quickly change the order of the list from ascending / descending.

To cancel this click the "Remove sort" from the drop down menu. (**Red Oval**)



#### SHOW / HIDE COLUMNS

There is also the ability to show/hide any of the columns, clear all filters and export all or only visible data in a CSV format.

Click on the small square with the 3 lines in it (**Red Box**) on the right hand side of the search bar. This will show a dropdown list & from here you can select and deselect the columns you wish to display.

**NOTE**: This only stays in this format whilst you are on the page. Navigating away to a different page and then returning will mean **ALL** columns will be displayed again.

#### JUMP BUTTONS

At the very bottom of the page are the "Jump to" buttons. These are used for



jumping to the end/beginning of ALL the pages of data or forward/back a page at a

time or you can manually enter the page number to go straight to that page.

25	~	items per page
25		
50		<u>8</u>
75		

Next to the Jump buttons is the items per page display dropdown box.

25, 50 or 75 items per page are available.



On the very far right of the page there is the number of items currently in view on the page along with the total number of



items. Here is shown 1 to 25 but if you choose 75 it will change and you would use the mouse wheel or right hand scroll bar to scroll through the list.

All the search bars for Policies, Vehicles and Customers work in the same way with just differences as to what columns can have the ascending/descending order changed

# 13. DOCUMENTS TAB



The Documents button takes you to a page where you can view either the policy summaries or the policy certificates for all the

GardX products that your dealership offers to its customers.

Documents	
Policy Certificate	
C.A.R.S. Plus £10	GardX C.A.R.S. Plus - 10 - Policy Certificate - 14.10.14
RPP .	GardX Retail Price Protection - Policy Certficate - 01.09.15
Tyre and Alloy Wheel Protection	GardX Tyre and Alloy Wheel Protection - Policy Certificate - 11.11.15
VPS	GardX Lifetime Guarantee VPS
Policy Summary	
🖹 C.A.R.S. Plus	GardX C.A.R.S. Plus - Policy Summary - 14.10.14
RPP	GardX Retail Price Protection - Policy Summary - 01.09.15
🖹 Tyre and Alloy Wheel Protection	GardX Tyre and Alloy Wheel Protection - Policy Summary - 11.11.15

These will always be the latest documents for these products.

## 14. COPYING DATA

#### (REPOPULATING CUSTOMER & VEHICLE PAGES)

There may be a time when you need to re populate the customer and vehicle tabs with previously entered information. The quickest way to do this is to find the customer or vehicle details you wish to copy in the relevant tabs and click the Blue edit button. You will see if you hover your mouse over the button it will show you what it does.

ld	Customer	~	Postal Code	✓ City	~	Telephone	~	Created ~	=
	jason smith	×							
258	Jason Smith		SW10	London				1 Apr 2016	20
257	Jason Smith		SW10	London				1 Apr 2016 Co	y Customer
252	Jason Smith		SW10	London				1 Apr 2016	6 9
251	Jason Smith		SW10	London				1 Apr 2016	<b>8</b>
	les List								
	les List ~ Make	~	Model	∼ Vin	~	Vrm	~	Created Y	=
		~	Model	Vin	*	Vrm	~	Created ~	=
ld		~	Model	<ul> <li>Vin</li> <li>WMWMF32050TT17668</li> </ul>	~	Vrm H4GEX	~	Created × 4 Apr 2016	3
Vehic Id 248 247	~ Make	~			~		~	4 Apr 2016	

When you do click the Blue edit button the information is instantly copied to the relevant tab. The information that has now been entered in the Customer or Vehicle tabs is editable so can be changed if need be.

#### IDLE TOO LONG

If you are logged into the system but have not been active for a while the system will display a notification advising that you are idle.



If you do nothing the system will automatically log you out and display a message to advise you.

Simply refresh the browser and log back in.

If you want to continue then press

# You've Timed Out!

You were idle too long and were logged out

any button and you will be asked if you want to leave the current page.

Say yes and you will be taken back into the system and can continue.

#### **FREQUENTLY ASKED QUESTIONS**

#### • I DON'T HAVE ANY USER LOGIN DETAILS

SPEAK TO YOUR BUSINESS MANAGER FOR THE REQUIRED DETAILS

#### • THE ADDRESS IS NOT FOUND BY THE PCA PREDICT

YOU CAN MANUALLY ENTER THE INFORMATION IN THE ADDRESS BOXES.

• THERE IS NO START DATE SHOWN IN THE AVAILABLE PRODUCTS

YOU HAVE NOT COMPLETED THE DELIVERY DATE IN THE VEHICLE DETAILS TAB (THE TAB WILL NOT BE COLOURED GREEN EITHER)

- ON THE QUOTE TAB IT STATES "NO PRODUCTS SELECTED" SIMPLY CLICK ON THE PRODUCT THAT YOU WANT TO ADD & THE "AVAILABLE PRODUCTS" BOX WILL APPEAR LISTING THE PRODUCTS YOU HAVE CHOSEN.
- THE CUSTOMER DETAILS, VEHICLE DETAILS OR DEMANDS & NEEDS TABS ARE NOT GREEN. WHY?

This means the information in the corresponding tab is incomplete and will not be saved. Go back to the tab and check all the information is entered correctly.

• WHY CAN I NOT PICK A DELIVERY DATE BEYOND 7 DAYS FROM TIME OF SETUP THIS MAY BE CHANGED IN THE FUTURE BUT WAS DEEMED AN ACCEPTABLE DELIVERY TIME.

# **I**GARD

# IGARD PROPRIETORY SOFTWARE

**USER GUIDE** 

IGARD APRIL 2016 44